

Rev: 4-20-11

Coach No. | 459

Sales Representative PD

2013 Newell COACH ORDER AND PRICE SCHEDULE

(effective with coach no. 1458)

BASE PRICES

Length*	
39'6"	
40'6"	
41'6"	
42'6"	
43'6"	
44'6"	
45'0"	
45'8"	

Change from PL0211: Addition of StabilRide active suspension as standard equipment

Prices, standard equipment and features, and options are subject to change without notice prior to execution and acceptance of coach order

^{*} Includes bumper surfaces. Maximum legal length varies by state and road. Owner and operator are responsible to verify and comply with local regulations

Standard Equipment and Features

Chassis and Body

Safety and Security

Automatic traction control
Air horns
Air brakes with 6-channel ABS anti-skid system
Heated, electrically adjustable, chrome rearview mirrors
Separate, electrically adjustable wide angles in rearview mirrors
Two-stage engine compression brake
Panoramic windshield wipers with intermittent feature
Fire extinguisher in engine compartment; two Halon extinguishers in interior

Strength and Durability

Custom Newell bridge-construction frame Aircraft-style aluminum body construction Integrated bumpers Baltek mat-reinforced fiber composite end caps

Performance, Ride and Handling

Cummins ISX diesel engine
Allison 6-speed World Transmission
Turbo-boost gauge
Matched rear-axle ratio
TRW EasiSteer™ electronic steering system
ZF variable-ratio power steering
StabilRide ZF Stability Control System with computer controlled dampers
ZF independent front suspension with anti-roll bar and disc brakes
ZF wide-base drive-axle suspension with anti-roll bar and disc brakes
ZF steering tag-axle suspension with disc brakes

Appearance

Newell custom stainless-steel engine-compartment package Polished aluminum wheels with stainless steel trim Stainless-steel sill moldings Bright finish headlight and generator door trim Bright finish taillight and rear body trim LED running lights at outer edges of headlights

Comfort and Convenience

Fast-idle feature in cruise control Aqua-Hot engine coolant preheater Valid automatic air-leveling system One-piece fiberglass liner for tankage bay with drain Insulated carpeted storage bays
Insulated heated plumbing bay
Insulated double-paned windows (except windshield)
Sprayed-urethane insulation in sidewalls and roof
Window sizes and locations matched to floorplans; custom window options
available

Power-operated patio awning
Power-operated window awnings
Air-powered entry door with keyless locking
Bi-fold, hinge-up bay doors with gas-strut assist and central locking system
Sunroof with screen over rear closet or rear bath

Other Features, Service and Maintenance

Fuel filter/water separator for main engine
Fuel/water separator for Aqua-Hot
Automatic air-system dryer
Heavy-duty trailer hitch, max. 14,000-lb load; 8,000-lb receiver bar and ball
Engine-driven driver's-area heater and air conditioner
Spare-parts kit

Electrical

Comfort and Convenience

Electric shore power-cord reel Generator start switches at dash and galley Generator buddy plug Emergency-start, 12-volt battery merge

Safety Features

Automatic generator fire extinguisher and shut-down system
Burglar alarm with entry-door switch
Panic alarm with bedroom switch

120/240 Volt System

50-amp, two-leg electrical system, 120 and 240 volts
20 KW turbocharged diesel generator, front mount, on vibration insulating mounts
Sine-wave inverter/charger
Remote inverter/charger control panel with data display
Automatic shoreline/generator transfer switch
Automatic surge protection and fault protection
Shoreline splitter cord (50-amp, 2x30-amp, 1x30-amp or 20-amp hookup)

12-Volt System

Independent 12-volt chassis and house systems
Two 8D Concord Lifeline AGM batteries for engine start with master switch
Six 8D Concord Lifeline AGM batteries for house with master switch

PowerPulse automatic battery conditioners/equalizers for extended battery life 300-amp, 12-volt main engine alternator 35-amp, 12-volt generator engine alternator

Other Convenience Features

Cable television connection

Landline telephone wiring Storage-compartment lights with automatic switches Master switches at key locations for interior lighting Two attic-style ventilation fans

Entertainment Systems

Premium dash AM/FM audio/GPS navigation system with CD player and Sirius satellite radio
Two premium speakers for dash audio
Home theater Dolby 5.1 receiver for front salon with five premium speakers
Remote control for front salon audio/video system
47-inch flat-screen LED TV in front salon; HD-capable
47-inch flat-screen LED TV in bedroom; HD-capable
Satellite TV system, HD receivers in salon and bedroom
Amplified television antenna

Driving Controls

SilverLeaf glass dash
40-channel CB radio
Front tire pressure and temperature monitor system
Color coordinated, custom instrument panel with genuine leather cover
Outside thermometer
Radar detector
SmartWheel, color-coordinated leather steering wheel with fingertip controls
Power-tilt/telescoping steering column
Automotive-style suspended brake pedal
Color rearview television monitor

Interior Features and Cabinetry

Cabinetry

High-pressure laminate cabinet finishes
European-style concealed hinges
Deluxe drawer glides
Positive latches on drawers
Flush-style door and drawer fronts
Pull-out pantry in most floorplans

Rectangular, integrated kitchen sink Flush galley-sink cover Solid-surface premium countertops Hinged bedboard with powered opener (most floorplans)

Furniture

Deluxe driver's seat with air ride
Deluxe co-pilot seat with built-in three-point restraint system
Driver's console with storage
Choice of bed dimensions
Villa "residential-style" hide-a-bed sofa with air mattress
KIRI reclining chair
Living-room table in most floorplans

Fabrics and Miscellaneous Finishing Materials

Custom decor selection Fitted, quilted, designer bedspread with pillow shams or pillow flap Custom, lined cab-window draperies Power-operated windshield privacy shade and cab sun shades

Living Systems

Climate Control

Aqua-Hot diesel/220-volt, electric hydronic heating system with continuous-flow water heater

Electric heat under galley and bathroom solid flooring

Ducted roof air conditioning: three A/C units on 42' and smaller; four A/C units on 43' and larger

Plumbing

Heated, insulated tankage compartment
High-performance 120-volt marine water pump, auxiliary 12-volt water pump
Automatic freshwater fill
Metallic finish deluxe tankage compartment trim
Deluxe hot/cold water faucet in tankage compartment
Everpure dual-cartridge water purifier
Decorator galley water faucet
Designer-quality lavy fixtures
Automatic temperature-controlled shower valve
Electric dump valve
Sewer-drain hose with enclosed storage system

Appliances

Stacked, 220-volt washer-and-dryer units
Sub-Zero 700 flush refrigerator/freezer with ice maker
GE Advantium microwave/halogen oven
Two-burner electric cook top
Fisher & Paykel DishDrawer dishwasher
Garbage disposal

Monitoring and Controlling

SilverLeaf coach systems data display, controls, entry door camera and clock with monitor panels in galley and bedroom

Miscellaneous Living and Safety Features

Dual 120-volt auxiliary air compressors
Smoke detector
Carbon monoxide detector
Carefree power-operated patio awning with remote control and wind sensor
Four Girard power-operated window awnings

Paint

Choice of file paint schemes Premium paint with super clear-coat finish Four colors, including roof Chip protection on front cap

Symbol Key

	Regular production options Recommended regular production options for Show Coaches
	Floorplan Selection And Floorplan Options
	M1.0. Mid-door/rear closet/walk-through center bath/curb galley
	M2.0. Mid-door/rear bath/curb galley Rear bath
	M3.0. Mid-door/rear bath/street galley Rear bath
	F1.0. Front door/rear bath/curb galley Front door Rear bath
	F2.0. Front door/rear bath/enlarged curb galley Front door Rear bath Enlarged galley on curb side
	F3.0. Front door/rear bath/enlarged street galley Front door Rear bath Enlarged galley on street side
	F4.0. Front door/split bath/center, walk-around bed Front door Center half bath with salon and bedroom access Rear shower and lavy Enlarged galley
	F5.0. Front door/rear bath/enlarged street galley Front door Rear bath Sofa on curb side
٥	F6.0. Front door/rear bath/enlarged street galley Front door Enlarged rear bath Sofa on curb side

コ	X1. Custom floorplan
	SPL. Customer request modifications and special cabinetry for a reference floorplan
	Selected Floorplan Options
	001-Desk with straight-back chair in living room glide-out, in the DINE TO DINE TO DO
\boxtimes	003.1 Half bath, including 2 nd commode and lavy
	003.2 Plumb and include pocket door for future half bath
	004–Night stands
Ø	004.1 – Arched alcoves
	004.2 - Night stands with solid surface tops
	Features And Optional Equipment
<u> 100-</u>	Frame And Chassis
	102-Powertrain
\times	102.2–Cummins ISX
×	102.3—Allison 6-speed World Transmission
С	103-Air hose on retractable reel in engine bay, co-pilot side
<u>20</u>	0-Body
×	options below)
F	201.1.—Driver-side living room flat floor 201.1.1 Up to 16' length (#1->)
12	201.1.1 Up to 16 length (** 1 ** 2)
4	201.1.2 16 length 201.2.1-Driver-side bedroom, raised floor (#2-5)
	201.2.2-Driver-side bedroom flat floor
Γ	201.3.1-Copilot-side bedroom, raised floor
	201.3.2-Copilot-side bedroom, flat floor (#3 ~ Q)
Γ	201.4.1—Copilot-side living room, raised floor
5	201.4.2 Copilot side living room flat floor (#4-GP)

0	202-Mirror-finish stainless steel between upper and lower body moldings in lieu of aluminum
X	206-Sunroof with screen over rear closet or rear bath
<u>220</u>	-Body Window Schedule
Rec	commended (standard) picture window locations
	QLiving room, driver side
	ØLiving room, co-pilot side
	OGalley
	Bedroom opposite headboard
	Slide-out end windows
	Dinette
	O Half bath with obscure glass
A۱	vailable additional picture window location
	☐ Full bath with obscure glass
Re	ecommended ventilator window locations
	⊗Cab driver side, slider
	Cab co-pilot side, awning-type for front door plans, slider for mid-door plans
A	Living room, driver side, awning-type
	Living room, co-pilot side, awning-type
	Dinette, awning-type
	☑ Galley, awning-type
	Bedroom, opposite headboard, awning-type
	Half-bath with obscure glass, awning-type

300-Heating, Air Conditioning, and Living Systems

_	301- Roof mounted ducted air conditioning
	301.1—Three air conditioning units, 42' and shorter
⊗	301.2-Four air conditioning units, 43' and longer
_	303-Refrigerator/freezer
X	303.1-Sub Zero 700 flush cabinet style with icemaker
	303.3-Side-by-side refrigerator with water and ice in door
\otimes	306-SilverLeaf HMS360 bedroom systems control panel and clock
	307-Two-station door intercom system
\otimes	308—Entry door video camera wired to galley monitor € BEDIZION MONITOR
×	309-Patio yard lights/three each side low mount, and one above entry door, standard,
\boxtimes	310- Central vacuum with attachments 312-Washer and dryer
\otimes	312.1-Washer and 220 volt dryer. stacked
\boxtimes	312.2—Special order washer and dryer, specify MAYIAG SEPARATES MAYIAG SEPARATES MAYIAG SEPARATES
	312.3-Delete washer and dryer; locate and pre-plumb if possible MDE 240 OAS 313-Cooktop
X	313.1-Two burner Kenyon black ceramic electric, flush
	313.2-Three burner Princess black ceramic electric, flush
	313.3-Kuppersbusch three burner ceramic electric, flush
	314-Stainless steel fronts for microwave, and refrigerator/freezer and
	DishDrawer
50 8	315–Dishwasher
S	
	315.2-Delete dishwasher; locate and pre-plumb if possible
8	316-Instant hot water integrated with water filter spigot
M	317-Freezer, 100 pounds, on slide WIRE ONLY
<u>40</u>	0-Interior Cabinetry And Decor
C	401-Ultra Wood genuine wood veneer cabinetry
S	402-La Quinta wall and window trim, with matching laminate or UltraWood curved window sills, matching fabric (or leather if 414 selected) pleated wall coverings, choice of acrylic mirror or fabric headers at windows; to include salon windows, dinette window, galley countertop window, and bedroom windows except emergency escape window at head of bed 403-Bed (options not available with convertible fold-up bed floorplans)
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403.2-Powered, separately adjustable bed without storage under 404-Dinette
404.1-Traditional Newell dinette, with table leaf and cushion inserts
404.2-"1437" dinette, solid top attached to wall, and cushions, with recliner storage provision
404.3-Convertible dinette/sleeper; not recommended due to size, comfort, and convenience compromises required
408–Tub/shower
408.2—Rectangular shower with engraved tiled base and walls
408.4—Genuine marble or granite shower walls and base SINILAK TO 1433
411.1-Single rectangular sink CollAN
411.2-Non-standard galley sink
410–Solid surface countertops
412.1—Single color, no pattern or particulate
412.2-Custom color, second color, or optional brand material
411- Custom countertop edge trim (in lieu of standard 3/4" roundover)
414—Phantom walls leather covered in lieu of fabric, front area 415—Villa convertible sofa bed with air mattress
415.1-Villa curved front sofa
415.2-Villa Newell Special "2010" sofa with arms 416-Genuine leather upholstery
△ 416.2–Sofa
 429-Deluxe tiled and inlaid lavy backsplash, shower trim band, wall behind rear bath commode, and in half-bath with option 003.1 434-Outdoor entertainment center (not all options available in combination) 434.1-Pullout 26" flat screen television, DSS receiver, and satellite radio
434.4—Add electric BBQ grill to entertainment center
434.6—Custom entertainment center
434.3—Add freezer to entertainment center 434.4—Add electric BBQ grill to entertainment center 434.6—Custom entertainment center 434.7—Bay-mounted TV on articulated arm (no cabinet) 440—Lucite glasses cabinet
O 440.3-Crystal glasses to fit glasses cabinet, set of 12
440.5—Glasses cabinet (over entry door in mid-entry coach; specify location in front entry coach or custom) Custom About BUFFET
441—Upholstered ottoman with solid-surface top in lieu of coffee table
442-Window Furnishings 442.3-"Silhouette" style shades forward, "Duette" style shades, bedroom

®	442.5-Power operated window shades except not including bathroom(s) 443-Villa co-pilot chair
Ø	443.1-Villa with swivel arms and three-point safety belt
0	444—Carbon fiber laminate instrument panel trim in lieu of wood laminate and black trim on VIP steering wheel in lieu of wood 448—Solid flooring and cabinet top materials
	448.1-Granite or marble flooring, 12" x 12" tiles, galley, bath and entry steps, up to 125 sq. ft. maximum
®	448.2-Lightweight granite flooring, 12" x 12", salon galley, bath and entry steps, required for over 125 sq. ft., standard material selection and design
	448.3-Lightweight granite flooring for bedroom, to match galley, bath and entry steps, standard material selection and design
X	448.4-Granite or marble half bath lavy top
	448.7—Granite or marble lavy top in master bath with single bowl
	448.8- Onyx lavy top in master bath, under-lit (allowance—price can vary with size and color)
X	448.9- Custom lavy sink
M	449–Carpet
	449.1–Standard carpet inlays in sation—and bedroom/lounge
	449.2—Non-standard carpet or carpet inlays
	450-Coordination with customer decorator, minimum charge 451-Selection of premium laminate, veneer, or fabric LEATHER
	452-Laminate wood-pattern flooring (specify areas)
<u>50</u>	0-Accessories
₹	501-Additional patio awning, co-pilot side
Ø	502-Brew Express built-in coffeemaker
	503-Safe, key lock, specify location DNDER BED
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_	507-Outside rear view mirrors
_	
Q	507.2-Euro-style high-mount rear view mirrors
_	508-Slide-Master aluminum slide-out floor, specify bay and side
Ĺ	508.1-Short (up to 58" deep), powered, with remote control, with boxed sides and bright trim on face,
(508.2-Long (92" dual travel), powered, with remote control, with boxed sides and bright trim on face,

600-Plumbing

601-Recirculating hot water systems to lavy and shower in master bath

602-Lavy accessories and fixtures from standard range
One lavy faucet set
Three towel bars
One towel ring
One paper holder

800-Audio Video Systems And Electronics

801-Sirius satellite radio, requires subscription after initial no-charge period
806-Front salon audio/video system

806.2-47" LED TV (not recommended for windshield overhead
cabinet in front entry floorplans), Blu-Ray high definition DVD
player, surround sound receiver with Anthony Gallo speakers

806.4-26" HD TV in front overhead in addition to 47" LED TV 806.5-Subwoofer for salon home theater

806.7-HD satellite receiver with digital video recorder

806.3-Motorized lift for salon TV monitor

809-Bedroom audio/video system

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809.2-47" LED TV with built-in speaker system, Blu-Ray high definition DVD player

809.3- HD satellite receiver with digital video recorder

809.4.1-Motorized lift for bedroom TV monitor

809.5- Surround sound with Anthony Gallo speakers and subwoofer

809.6-Home Theater, including theater seating (2), HD projector, motorized screen, surround sound, and surround sound with subwoofer (requires 002 fold-up wall bed and opposing slide-outs)

809.7- HD projection TV with powered retractable 78" screen 810-DirecTV satellite television system (not including DirecTV receivers)

810.1-Winegard HD satellite TV with fold-down dish (not in-motion capable)

810.2- Install customer-furnished DirecTV receivers

810.3-Winegard in-motion antenna in addition to fold-down dish, additional receiver (limited or no HD channel reception)

811-"Behind the mirror" flatscreen TV in bath vanity upper cabinet 812-TV in bay on pull-out, articulated arm, with DirecTV HD receiver

812.1-26" HD flat screen monitor with built-in speakers

812.2-32" HD flat screen monitor with built-in speakers

	813- Air Cam surround view system
	814- Night vision forward-looking infrared thermal imaging system
Z.	815- Eaton VORAD radar warning and cruise control
₩.	816–CB Radio
<u>_</u>	816.1-CB radio with dual side-mounted antennas
Ц	816.2-Delete CB and antennas
<u>900-</u>	- <u>Paint</u>
\boxtimes	901–Extra colors (4 included),
\boxtimes	902-Modified or custom paint design, including blends and pinstripes
	904-Coordination with customer's graphics designer,
	905-Paint graphics over awning shell(s), minimum charge; may delay delivery
<u>100</u>	0-Preparation and Delivery
	1001-Factory checkout, preparation, and delivery package 1002-Field checkout, preparation, and delivery. NOT RECOMMENDED
sı	ecial Options:
	WO FLOOR TO CEILING BOOKCASES IN # 3 ROOM
	MOSAIC TILE BACKSPLASH & VERTICAL ENDS AT GALLEY WANDO
	10 BLACK EDGING ON DOORS & DRAWERS
	EVEBROW ARCHES AT INSETS & NICHES
	SATIN CHROME SOUTHED POLAR LATCHES
	NO ABS HOLES
	CO-PILOT MONITOR WITH TV INPUT DRIVER & CO-PILOT SEAT WITH INSERTS & PIPING AROUND INSERTS FILET INSERT ON COUNTERTOP BRUSH CHOME CETUNG LIGHTS TISSUE HOLDER ON SHOWER WALL
	BRUSH CHOME CETUNG LIGHTS TISSUE HOLDER ON SHOWER WALL
	See Continuation Sheet, attached

Settleme	ent verified by		Date
TRAD	E-IN		
Year	Make	Model	
Purchase accessori	er agrees to deliver trade-ies, and tools unless short	in to Newell Coach complete with tages are mutually agreed upon in	a all original factory equipment, writing.
Purchase what wa	er agrees to deliver trade- s disclosed at the time thi	in to Newell onis agreement was executed, other	with no damage other than than normal wear and tear.
Trade-	In Allowance \$	Differen	nce \$

Purchaser Furnished Materials

Purchaser furnished material cannot be accepted for installation on new coaches except with prior written agreement. Should Purchaser and Newell agree that Purchaser will furnish material for installation on the new motor coach ordered herein, and Purchaser fails to deliver such material to Newell in a timely fashion to meet Newell's regular production schedule, it is further agreed that Newell, at its sole discretion, may proceed as it deems necessary, including substituting material selected by Newell or deleting the material entirely from the order. Extra unanticipated costs incurred as a result of agreement to install purchaser furnished materials will be paid by the Purchaser at Newell's normal retail rates as determined by Newell.

Motor Vehicle Regulations, Emissions Standards, And Safety Standards

NEWELL COACH CORPORATION CERTIFIES THAT THE VEHICLE PRODUCED PURSUANT TO THIS ORDER, AS OF THE DATE OF ITS MANUFACTURE, MEETS ALL APPLICABLE UNITED STATES FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND EPA FEDERAL EXHAUST EMISSIONS REGULATIONS. UNLESS OTHERWISE AGREED IN WRITING, NEWELL COACH CORPORATION MAKES NO REPRESENTATIONS OR WARRANTIES REGARDING COMPLIANCE WITH STATE AND LOCAL MOTOR VEHICLE CODES, REGULATIONS AND STATUTES, NOR COMPLIANCE WITH THE CODES, REGULATIONS, AND STATUTES OF COUNTRIES OTHER THAN THE UNITED STATES.

Additional Terms Of Purchase

- 1. Newell Coach Corp. ("Newell") agrees to sell and Purchaser agrees to buy for the price set forth in this Agreement the motor coach described herein, subject to the terms and conditions of the Coach Order ("Order"). Point of Purchase and Delivery: The offices of Newell, North Highway 69, Commerce, Oklahoma.
 - 2. Newell follows a policy of continual product improvement and refinement. As a result, changes to standard equipment and features, specifications, and optional equipment may occur at any time. In addition, certain changes, including those described in the prior sentence, may be made as a result of events and occurrences beyond the control of Newell.
 - 3. The Purchaser agrees to promptly provide Newell with any additional information and decisions as may be necessary to complete this Order. In the event that the Purchaser fails to notify Newell of additional information or decisions, and a delay in completing this Order could result, the Purchaser authorizes Newell to exercise Newell's best judgment in determining how to proceed so as not to delay completion of this Order.
 - 4. Purchaser agrees to deliver to Newell negotiable title to any property traded in as a part of the consideration for the coach ordered hereunder at the time of delivery of such trade-in property to Newell. Purchaser warrants any such property to be his/her property, free and clear of all liens and encumbrances except as otherwise disclosed and noted herein. SELLER FURTHER WARRANTS THAT THE TITLE FOR ANY SUCH TRADE-IN PROPERTY IS "CLEAR," AND CONTAINS NO WARNINGS OR NOTIFICATIONS SUCH AS "SALVAGE," "REBUILT," "JUNK," OR "REMANUFACTURED" UNLESS SUCH NOTIFICATION HAS BEEN DISCLOSED TO NEWELL IN WRITING AND ACCEPTED BY NEWELL IN WRITING PRIOR TO THE EXECUTION OF THIS CONTRACT. SHOULD PURCHASER BREACH THIS PROVISION, IT IS MUTUALLY AGREED BY NEWELL AND PURCHASER THAT THE TRADE-IN ALLOWANCE SHALL BE REDUCED BY FIFTY (50) PERCENT UNLESS OTHERWISE MUTUALLY AGREED.
 - 5. Newell shall not be liable for failure to deliver or delay in delivering the coach covered by this Order where such failure or delay is due, in whole or in part, to any cause beyond the control of Newell.
 - 6. The price for the coach specified on the face of this Order does not include sales taxes, use taxes, or license fees. Purchaser agrees to assume sole responsibility for the full and proper payment of any and all such taxes and fees.
 - 7. NEWELL DISCLAIMS ALL EXPRESS AND IMPLIED WARRANTIES, INCLUDING THOSE OF FITNESS FOR A PARTICULAR PURPOSE AND MERCHANTABILITY. NEWELL SHALL NOT BE LIABLE FOR, AND NEITHER PURCHASER NOR ANY DIRECT OR REMOTE TRANSFEREE OF PURCHASER SHALL HAVE ANY RIGHT TO RECOVER FROM NEWELL, ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES, INCLUDING WITHOUT LIMITATION, DAMAGES FOR LOSS OF USE, LOSS OF TIME, LOSS OF PROFITS OR INCOME, INCONVENIENCE, OR ANY OTHER DAMAGES, REGARDLESS OF WHETHER SUCH DAMAGES ARE CHARACTERIZED AS "CONSEQUENTIAL," "INCIDENTAL," "COMPENSATORY," OR OTHERWISE.
 - 8. Unless specifically agreed in writing to the contrary, Newell is under no obligation to extend or

arrange for the extension of any credit to complete this transaction. The Purchaser, before or at the time of delivery of the motor coach covered by this Order, will execute such forms of agreement or documents as may be required by the terms and conditions of payment or credit terms requested by the Purchaser. If Purchaser is seeking the extension of credit from Newell or from a third party in order to complete settlement, Purchaser agrees to promptly furnish such information and execute such additional written documents, notes, contracts, and agreements as is normal industry practice or may be reasonably required for the extension of such credit. In consideration for the extension of any credit to complete settlement, it is specifically agreed that a first lien against the motor coach has been created in favor of Newell or its assignees.

- 9. DEPOSIT: IN THE EVENT THAT THE PURCHASER CANCELS THIS ORDER, OR DOES NOT TAKE DELIVERY AND PAY THE BALANCE DUE ON THIS ORDER WITHIN TEN DAYS AFTER NOTIFICATION BY NEWELL THAT THE COACH IS READY FOR DELIVERY, IT IS EXPRESSLY AGREED THAT NEWELL MAY COLLECT, FROM THE AMOUNTS PLACED ON DEPOSIT WITH NEWELL BY THE PURCHASER IN CASH OR TRADE-IN CREDITS OR UPON DEMAND, TEN (10) PERCENT OF TOTAL COACH PRICE SHOWN ABOVE AS LIQUIDATED DAMAGES. PURCHASER AND NEWELL AGREE THAT SUCH AMOUNT IS A REASONABLE AMOUNT FOR LIQUIDATED DAMAGES, AND THAT IT WOULD BE IMPRACTICAL, EXTREMELY DIFFICULT, OR IMPOSSIBLE TO FIX THE ACTUAL DAMAGES.
- 10. From time to time prior to completion of this Order and delivery of the coach, changes to the specifications or pricing may be made by mutual agreement of the Purchaser and Newell. Newell will document such changes by written Change Orders with a copy furnished to the Purchaser. Each Change Order shall be considered as accepted and agreed to by the Purchaser and shall become a part of this Order unless Purchaser notifies Newell to the contrary within ten (10) days of receiving said Change Order or Purchaser pays the final invoice, whichever is sooner.
- 11. Concurrent with delivery of the coach ordered hereunder, Newell will issue a final invoice to the Purchaser. Such invoice may reflect adjustments to the new coach price, or if a trade-in is a portion of the consideration, the difference price, made by mutual agreement of Newell and the Purchaser. Payment by the purchaser or his/her agent of the balance due as shown on such invoice shall indicate the agreement of the purchaser to the revised coach price as shown on such invoice. Further, if a trade-in is a portion of the consideration, the difference price shown on the invoice shall constitute the agreement between the Purchaser and Newell as to the amount thereof. Consistent with industry practice, any trade-in allowance shown on this Order or on the final invoice may be higher than the actual cash value of the trade-in. Purchaser and Newell agree that, in the event a dispute arises between the parties concerning this Order or if this Order is rescinded or terminated in whole or in part for any reason, the allowance for the trade-in may not represent the actual cash value of the trade-in. The parties agree that the actual cash value of the trade-in shall be calculated as the net resale price obtained by Newell less reconditioning and servicing at Newell's normal retail prices and less ten percent allowance for Newell's overhead and selling expenses.
 - 12. CHOICE OF LAW, JURISDICTION AND ATTORNEYS' FEES: THIS ORDER AND THE OBLIGATIONS OF THE PARTIES ARISING HEREUNDER SHALL BE INTERPRETED, CONSTRUED, GOVERNED AND ENFORCED IN ACCORDANCE WITH THE LAWS OF THE STATE OF OKLAHOMA. THE PARTIES HERETO AGREE THAT THE EXCLUSIVE JURISDICTION AND VENUE FOR THE RESOLUTION OF ANY DISPUTE OF ANY KIND OR NATURE ARISING OUT OF OR IN CONNECTION WITH

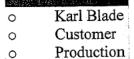
THIS ORDER, INCLUDING BUT NOT LIMITED TO THE PERFORMANCE OR CLAIMED LACK OF PERFORMANCE OF ANY DUTIES OWED BY ANY PARTY UNDER THIS ORDER, ANY CLAIMED DEFECT(S) IN THE COACH WHICH IS THE SUBJECT OF THIS ORDER AND/OR ANY SERVICES CONNECTED THEREWITH, SHALL BE IN THE DISTRICT COURT IN AND FOR OTTAWA COUNTY, OKLAHOMA. IN ANY SUCH LAWSUIT, THE PARTIES AGREE THAT THE PREVAILING PARTY SHALL RECEIVE, IN ADDITION TO ALL OTHER DAMAGES WHICH SUCH PARTY MAY BE AWARDED, AN AWARD OF THE ATTORNEYS' FEES, COSTS AND LITIGATION EXPENSES INCURRED BY THE PREVAILING PARTY IN SUCH LAWSUIT.

- 13. Separability. If any provision of this Order is rendered or declared illegal or unenforceable, all other provisions of this Agreement shall remain in full force and effect.
- 14. In the event of any controversy, claim, dispute, or litigation between the parties affecting or relating to the subject matter or performance of this Order, the prevailing party shall be entitled to recover from the nonprevailing party all of its reasonable expenses, including but not limited to attorneys' fees, witness fees, accountants' fees, and court costs.

This Coach Order and Price Schedule and Continuation Sheet, if any, together with the detailed drawings and change orders generated by Newell as a consequence of this Coach Order and Price Schedule, comprise the entire agreement affecting this purchase. No other agreement or understanding of any nature concerning this purchase has been made or entered into. Unless specifically agreed in writing to the contrary, the Purchaser hereby certifies that no credit has been extended to the Purchaser for the purchase of this motor coach. The Purchaser further certifies that he/she is of legal age and hereby acknowledges receipt of a copy of this Order.

Agreed And Accepted:

Agreed And Accepted:
Newell Coach Corporation



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P.O. Box 511 • North Highway 69 • Miami, OK 74355 • (918) 542-3344 • Fax (918)542-2028

Change Order

Change Order Number: 1

Coach Number: 1459

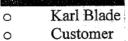
Coach Name/Owner: May

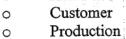
Date: 7-20-11

Net Charge	Item	Description	Note
	1	Honey Onyx lavy top in master bath, underlit (corner, three-piece) – item #448.8 & Interior Sheet, p. 3	
	2	Delete granite/marble lavy top in master bath – item #448.7	
	3	All ceiling lights to be Brushed Chrome (no White)	Cont. Spec. Opt., p. 14 & Int. Sht., p. 2
	4	Galley sink still to be determined – item #411.1 & Interior Sht., p. 2	
	5	Add standard CB radio with dual side-mounted antennas – item #816.1	
	6	Master lavy sink to be Coyote Glass Luxor 20" x 16" vessel sink Copper color with smooth edge – item #448.9 & Interior Sht., p. 2	
	7	Half bath sink is still to be determined – Interior Sht., p. 2	
	8	Shower walls are still to be determined – item #408.4 & Interior Sht., p. 3	
	9	Recliner to be fabric in lieu of leather – item #416.6 & Interior Sht., p. 3	
	10	Dinette seat cushions to be leather upholstery with fabric back cushions – Interior Sht., p. 3	Interior Sht., p. 3
	11	Three Hunter Douglas power Roman Shades (3" fold) in bedroom in lieu of standard – Interior Sht, p. 5	
	12	Special "ripped" wallpaper in half bath	
	13	Flooring to have "coin" inlay with "Black" border around coin	Like #1433 Taylor

_	 Net Total	<u>of Change</u>	Order		
Approved:				 	

Written by:







Change Order

Change Order Number: 2

Coach Number: 1459

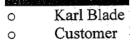
Coach Name/Owner: May

Date: 8/9/11

Net Charge	Item	Description	Note
And the American Section 1997 (1997)	14	Add polished stainless between upper and lower moldings	Item #202
	15	Delete Bendix Vorad	Item #815
		,	

	Net Total	of Change	Order	 	
Approved:				 	

Written by: Boyd Vanover





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Change Order

Change Order Number: 3

Coach Number: 1459

Coach Name/Owner: May

Date: 8-18-11

Net Charge	Item	Description	Note
Control of the Contro	16	Single side mount CB radio antenna is now standard in lieu of dual mount	c.o. #1, item 5
	17	Four salon sconce lights to be Justice Design Group FAL- 8813 Alabaster Stone (120 volt, 60 watt)	item 504 & Interior Sheet, p. 2
			·

	Net T	otal of Cha	nge Order	 	 	 _
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Approved: _.				 	 	

Written by: Jim Cossairt



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Production



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Change Order

Change Order Number: 4

Coach Number: 1459

Coach Name/Owner: May

Date: 8-29-11

Net Charge	Item	Description	Note
	18	Rear bath lavy sink to be Oceana JSG 005-003-010 (Copper) 16" dia. glass vessel in lieu of the Coyote Glass Luxor 20" x 16" vessel	c.o. #1, item 6
	19	Add contract item 403.2 powered, separately adjustable beds (two L&P 32" x 76", remote control) with no storage underneath	
	20	Delete powered retractable bed with storage under, item #403.1	
	21	Oil Rubbed Bronze plumbing fixtures in lieu of Brushed	

	Net Lotal	of Change	Order		
Approved:				 	

Written by: Jim Cossairt





Change Order

Change Order Number: 5

Coach Number: 1459

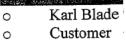
Coach Name/Owner: May

Date: 9-2-11

Net Charge	Item	Description	Note
	22	The safe to be in rear closet cannot be under bed due to change to adjustable beds on c.o. #4, item 19	Item #503
	23	Customer furnished dinette 120 volt ceiling light on a dimmer switch	

	Net To	otal of Cha	nge Order	 		 _
Approved: _				 	 	

Written by: Jim Cossairt





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Change Order

Change Order Number: 6, Page 1 of 2

Coach Number: 1459

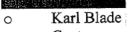
Coach Name/Owner: May

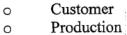
Date: 9-20-11

Net Charge	Item	Description	Note
	24	The customer furnished dinette light to be Carols Lighting #430750 semi-flush mount with drum shade, three – 60 watt 120 volt bulbs wired on a dimmer switch, in lieu of standard	c.o. #5, item 23
	25	Delete the custom rear lavy vessel sink Oceana JSG 005-003-010	c.o. #4, item 18 & Contract item #448.9
	26	Rear lavy sink to be Soluna Multi Brown round vessel Onyx Basin Round Rim Model #SGC-448 (16" dia, 6" high) or Soluna Brown and Gold Onyx Round Rim vessel #SGC-1236. Newell to order both and customer will purchase the one not used in the coach.	
	27	Add Honey Onyx footrest shelf in shower corner	
	28	Shower exhaust fan cover to be Corian Chamois in lieu of Black Acrylic	
	29	Customer to furnish half bath wallpaper will not be "ripped" style	c.o. #1, item 12
	30	Delete half bath Travertine English Walnut countertop	Item #448.4 & Interior Sheet, p.3
	31	Half bath countertop to be Corian Sorrel	
	32	Galley sink to be Blanco #515637 undermount stainless steel single bowl in lieu of standard Corian – c.o. #1, item 4 & Interior Sheet, p. 2	
	33	Half bath sink to be Gemini #CR30-H92 13 3/8" O.D. round undermount hammered antique copper – c.o. #1, item 7 & Interior Sheet, p. 2	
1	34	Column laminate to be Laminart Cosmic Black	

	Net To	otal of Cha	nge Order		 	 _
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Approved: _				 	 	

Written by: Jim Cossairt







Change Order

Change Order Number: 6, Page 2 of 2

Coach Number: 1459

Coach Name/Owner: May

Date: 9-20-11

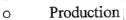
Net Charge	Item	Description	Note
	35	Delete the full granite/marble shower walls and base	Item #408.4
	36	Shower to have Elements Earth 4 x 4 tile walls with an approx. 8" band of the Bedrosians Glass Seashell #TCR-MGSF-22 Antique Gold installed as high as possible and the floor and trim to be Corian Chamois. Corner wall to be Honey Onyx. Floor to be "scored" like 4 x 4 tile. (See full bath sketch Interior Sheet, p. 13)	c.o. #1, item 8
	37	Tile grout for: 1) Travertine floor – Sandstone Beige 961 2) Shower wall tile – Summer Wheat 982 3) Shower Corian floor – Sand 985 4) Half bath wall tile – Raven 941	
	38	Half bath Arizona wall tile to be Old Ferro Cordovan 2 x 12 Listello installed running vertical with a chair rail of Medium Bronze Gates Listelle 4 x 12 with a top and bottom row of Medium Bronze Liner Listelle 1 x 12 (see half bath sketch Interior Sheet, p. 12)	

	Net Total	of Change	Order	 	 	
pproved:				 	 	

Written by: Jim Cossairt









Change Order

Change Order Number: 7, Page 1 of 2

Coach Number: 1459

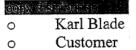
Coach Name/Owner: May

Date: 9-26-11

Net Charge	Item	Description	Note
	39	120 volt receptacle in each end of #3 room lower cabinet wired to a Spyder switch at bedroom forward pocket door with a grommet hole at each for customer's lamps	
	40	Add two cabinet down lights on bottom of half bath medicine cabinet	
	41	Half bath Headhunter Superbowl commode to be Black in lieu of standard Bone	
	42	Add one wall mount reading light, nc #700980 in half bath mounted on right end of medicine cabinet wired on the cabinet light circuit	
	43	Charge for half bath wall tile upgrade beyond Newell's normal allowance	
	44	Column laminate now to be Arpa Brown Cloud gloss in lieu of Cosmic Black – c.o. #6, item 34	ļ
	45	Add the powered retractable bed with storage under, previously deleted on c.o. #4, item 20	
I	46	Delete the separately adjustable L & P mechanical beds	c.o. #4, item 19

	Net To	otal of Cha	nge Order	 	 	
Approved:		_				

Written by: Jim Cossairt



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Change Order

Change Order Number: 7, Page 2 of 2

Coach Number: 1459

Coach Name/Owner: May

Date: 9-26-11

Net Charge	Item	Description	Note
	47	Re-stocking fee for return of the L & P mechanical beds	
	48	Lighted 5x cosmetic mirror on hinged arm on forward main lavy wall	
	49	Safe now to be under bed in lieu of rear closet due to deletion of the L & P mechanical bed	c.o. #5, item 22
	50	Add SubZero #315 wine cooler (left hinge) at buffet (price was reduced 20%)	
	51	Add a pull-out tray in aft side of bedriser with a 120 v. outlet for customer's sleep apnea machine (machine is 8 $\frac{1}{2}$ " w x 10"d)	

	Net Total	of Change	Order	 	 	
Approved:				 	 	

Written by: Jim Cossairt





Change Order

Change Order Number: 8

Coach Number: 1459

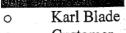
Coach Name/Owner: May

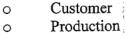
Date: 9-28-11

Net Charge	Item	Description	Note
	52	Shower floor now to be American Olean Caterina Roman Gold Mosaic C1 92 in lieu of Corian Chamois (12 sq. ft. needed)	c.o. #6, item 36

	Net To	otal of Cha	nge Order			
pproved: _						

Written by: Jim Cossairt







Change Order

Change Order Number: 9

Coach Number: 1459

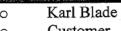
Coach Name/Owner: May

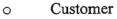
Date: 10-24-11

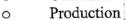
Net Charge	Item	Description	Note
	53	Galley countertop filet to be Avonite Goldmine K3-8495 in lieu of Formica Bronze which is not suitable for that application	Interior Sht., p. 3 & Cont. Spec. Options, p. 14

	Net To	otal of Cha	nge Order	 	 	
Approved:						

Written by: Jim Cossairt









Change Order

Change Order Number: 10

Coach Number: 1459

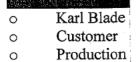
Coach Name/Owner: May

Date: 11-7-11

Net Charge	Item	Description	Note
	54	Delete pull-out tray and 120 v outlet at bedriser for sleep apnea machine	c.o. #7, item 51

	Net Total	of Change	Order		 	
Approved:	 			 	 	

Written by: Jim Cossairt





Change Order

Change Order Number: 11

Coach Number: 1459

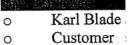
Coach Name/Owner: May

Date: 11-10-11

Net Charge	Item	Description	Note
	55	Paint Scheme Approved: Tarnished Bronze - MM294.20 Black Cherry Met - MR507.90 Candy Golden Yellow - CZZ-404 over CZZ-308 Gold Met 79859 Dark Rust Met MR096.50	Item 901
	56	Additional Color Added	
	57	Coach to receive custom blending	Item 902
	58	Awning Colors Approved: Linen – 4633 Linen – R-126	

_	Net To	tal of Chan	ge Order		 1480.44	
			-			
Approve	ed:				 	

Written by: Daniel Oliver





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Change Order

Change Order Number: 12

Coach Number: 1459

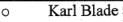
Coach Name/Owner: May

Date: 11-15-11

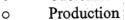
Net Charge	Item	Description	Note
	59	The cab area drapes to be Kravet #26474-6	

	Net To	otal of Cha	inge Order			 _
Approved: _				 	 	

Written by: Jim Cossairt









Change Order

Change Order Number: 13

Coach Number: 1459

Coach Name/Owner: May

Date: 1-11-12

Net Charge	Item	Description	Note
	60	Oil rubbed bronze plumbing fixtures in lieu of brushed	c.o. #4, item 21
	61	Customer furnished half bath wallpaper	c.o. #6, item 29
	62	Add a pull-out tray in aft side of bedriser with a 120 volt outlet for customer's sleep apnea machine	

		Net Lotal	<u>of Change</u>	Order			
	_						
pproved:							
<u> </u>					 	 	

Written by: Jim Cossairt